



CASE STUDY

Recorded Future

Build out across EMEA

Challenge

Due to Alto's experience of building Scaleup vendors in the Security marketplace, we were selected by Recorded Future to support during a major period of growth.

-  Talent Acquisition team already stretched
-  Need for additional support for a period of time
-  Challenging and competitive hiring market place
-  Wanted "A Star" players

Solution






By selecting Alto's Agile solution, Recorded Future had the comfort that they were getting a dedicated team that was ingrained in the Security market place and would work with them to ensure that all hiring targets would be met.



Recorded Future had full access to the Alto Talent pools and the Alto Talent Consultants identified and built comprehensive target talent pools across a number of territories.

A rigorous and structured process was then launched to approach all potential individuals to position Recorded Future as the employer of choice and to present the top percentile of Talent to the Management team.

Result

-  Presales Director EMEA (Jason Steer now CISO)
-  Marketing Manager
-  HR Director
-  Sales and Presales across UK, Germany and Sweden
-  The subsequent time to hire (from brief to contract signature) was 6 weeks

Contact us today to see how we can help you build your team